



Foreign Agricultural Service

GAIN Report

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Canada

Agricultural Situation

Canadian Agricultural Trade with Cuba 2000

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Report Highlights:

In terms of total Canadian merchandise trade, Canadian trade with Cuba is relatively minor, but food products top the list of Canadian exports to Cuba accounting for more than 43% of total Canadian merchandise exports to Cuba in 1999. The major Canadian food and agricultural product exports to Cuba are dried peas and beans, meats (poultry, pork and beef), cereals (wheat and corn) and dairy products. Cuba is a popular tourist destination for Canadians and Cuba's hotel and resort sector is believed to be a major market for most of the consumer oriented food products from Canada.

Includes PSD changes: No
Includes Trade Matrix: No
Unscheduled Report
Ottawa [CA1], CA

Total Merchandise Trade with Cuba

In terms of total Canadian merchandise trade, Canadian trade with Cuba is relatively minor. In 1999, total Canadian merchandise exports to Cuba reached C\$396 million, but only accounted for slightly more than one-tenth of one percent of total Canadian exports to the world of C\$354 billion. Total Canadian imports from Cuba in 1999 (C\$306 million) represented less than one-tenth of all Canadian imports worth C\$320 billion. However, Canada, according to the Canadian Department of Foreign Affairs and International Trade (DFAIT), was one of Cuba's leading suppliers accounting for about 5% of total imports (1997 basis). Only Spain (14%), Russia (8%), Mexico (7%), and France (5.1%) had a higher share of the value of total Cuban imports.

Agricultural Trade with Cuba

Food products top the list of Canadian exports to Cuba followed by metal structures and hardware, industrial machinery and parts, vehicles and parts, electrical equipment, sulphur and potassium chloride. Major Canadian imports from Cuba include nickel products, raw sugar, fish and seafood and cigars. The table at the end of this report shows Canada's leading agricultural exports to Cuba.

Cuba is among the favorite destinations for Canadian tourists seeking temporary relief from long, cold winters and all major travel agencies offer vacation packages to Cuba. In fact, the DFAIT estimates that more than 180,000 Canadians visited Cuba in 1998. Cuba's hotel and resort sector is believed to be a major market for most of the consumer oriented food products exported from Canada to the Caribbean nation.

Canadian Agricultural Exports to Cuba				
		1997	1998	1999
Canadian Merchandise Exports to Cuba	C\$mil.	364.1	482.2	396.0
Canadian Agricultural Exports to Cuba	C\$mil.	115.0	167.9	171.6
% Agriculture		31.6%	34.8%	43.3%
Top Agricultural Exports to Cuba				
Vegetables and Veg. Products:	C\$mil.	43.3	71.0	85.4
Dried Peas & Beans		37.1	63.7	82.2
Meat:	C\$mil.	26.5	43.0	32.7
Poultry Meat		19.0	30.4	15.9
Fresh or Frozen Pork		4.1	7.7	8.7
Beef Frozen		1.8	2.4	3.9
Beef Fresh or Chilled		0.0	0.1	0.1
Other (other meat, fat, offal)		1.5	2.4	4.2
Cereals:	C\$mil.	18.9	13.0	25.5
Wheat and Meslin		13.6	12.9	16.9
Corn		5.4	0.0	8.6
Dairy:	C\$mil.	11.3	20.3	15.2
Milk, Cream Concentrated, Sweetened		8.9	8.6	8.1
Cheese and Curd		0.9	8.1	3.8
Butter, Oils from Milk		1.4	3.5	3.1
Whey, Other Milk Products		0.0	0.1	0.2
Milk, Cream, Not Sweetened/Conc.		0.1	0.0	0.0
Prepared Meats	C\$mil.	4.2	8.1	4.7
Sausage & Similar Meat Products		3.4	6.8	3.2
Source: World Trade Atlas				

Exchange Rates: Values in this report are expressed in Canadian dollars. Exchange rates are 1997, C\$=US\$.7223; 1998, C\$=.6743; 1999, C\$=US\$.6730; August 2000, approximately US\$.6800.

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